

## Press release

### **KINGSTONE Investment Management offers investors direct access to German real estate market**

- New Munich-based investment boutique founded and managed by Schomberg family
- Strategic co-owner Pegasus Capital Partners to provide exclusive, off-market access to real estate pipeline
- Investment management platform for German and international institutional capital, with broad range of product offerings and holistic investment approach

Munich, 4 October 2018 – A new company, KINGSTONE Investment Management, has been created to serve German and international institutional investors by offering direct access to the German real estate market. The Munich-based company will operate throughout Germany's real estate market as an investment boutique managed by the Schomberg family, renowned for its long experience as a professional investor. In addition to the Schomberg family as primarily shareholder, Pegasus Capital Partners is playing a key role as strategic co-shareholder. Pegasus Capital Partners, a property developer, investor, and mezzanine specialist based in Erlangen near Nuremberg, is backed by Sontowski & Partner Group and major German family offices. Under the arrangement, Pegasus will offer KINGSTONE exclusive off-market access to a diversified and high quality real estate pipeline.

“We see ourselves as a central, locally focused hub with a holistic investment approach serving not only German capital but also, in particular, international capital. In addition to our personal access to the international investor community, we stand out for the unique product availability which we have through our strategic partner Pegasus, along with our own direct access to the German market,” explains Dr. Tim Schomberg, Managing Partner at KINGSTONE. “Our broad-based platform will also serve selected external developers, product suppliers and asset managers on a cooperation basis. Our primary investment focus will be on the office, residential and logistics asset classes.”

KINGSTONE will span the entire value chain of investment management – depending on the risk class, on a stand-alone basis or through joint ventures with specialised asset managers – offering its investor clients a comprehensive range of services from initial acquisition all the way to final exit. The company's extensive service portfolio includes not only transactions but also fund management, asset management and debt management. Through their many years of international investment experience and extensive experience serving in the regulated fund industry in senior management positions, the company's leadership team understands the

value of fast, effective decision-making processes balanced with transactional reliability, investor transparency and institutional quality.

The new company is led by an experienced senior management team consisting of Dr. Tim Schomberg and Bärbel Schomberg as Managing Partners and Philipp Schomberg as Executive Partner. Bärbel Schomberg also serves as vice president of the German Property Federation (ZIA), a leading industry association. “The German real estate market is still regarded as a ‘safe haven’, particularly among international investors,” notes Dr. Matthias Hubert, Managing Partner of Pegasus Capital Partners, in explaining the motivations behind the new venture. “KINGSTONE gives investors highly trusted, professional and secure access to world-class real estate investments and asset management. With their know-how and network, this is precisely what the Schomberg family stands for.”

Prior to founding the new company, Dr. Tim Schomberg held various management positions over several years with Sweden’s Catella Group, from which he brings an extensive knowledge in real estate, in the management of investment funds and investment portfolios, and in business development. Through his many years as a private equity investor in real estate throughout Europe, Philipp Schomberg brings a superb network of personal contacts with international investors and local asset managers. His professional career has spanned from London to the Middle East, where he most recently worked for the Abu Dhabi Investment Council, one of the country’s sovereign wealth funds. Bärbel Schomberg, in addition to her prominent career with international fund groups, has made a significant contribution to the professionalization of the German fund industry through her three decades of active involvement with major industry associations, including leadership roles in the German Property Federation (ZIA) and German Investment Funds Association (BVI). As a renowned figure in the industry, she brings high visibility throughout the German real estate and investment community.

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**About KINGSTONE Investment Management**

KINGSTONE Investment Management, a company jointly owned by KINGSTONE Capital Partners and Pegasus Capital Partners, is an investment management platform for German and international institutional capital, offering a broad range of products and a holistic investment approach. As an investment boutique managed by the Schomberg family, we bring together the combined investment experience of two generations, the proven track record of our shareholding parent companies and management team, and an extensive network of regional, national and international contacts to serve our investing clients. Firmly committed to the family’s tradition, we are guided by the fundamental values for which the Schomberg name has long stood: mutual trust built upon transparent processes, honesty, reliability and respectful, professional cooperation. KINGSTONE Investment Management uniquely combines proximity to real estate opportunities with the personal contacts of our senior management among German and international investors, as well as access to a first-class real estate pipeline, in particular through our strategic shareholder Pegasus Capital Partners. Through this combination, we are able to offer our investors high-quality investment products and comprehensive services spanning the entire value chain of investment management.

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